



Minutes
STMA Conference Call
2/3/2016

Attendees:

Catherine DeMarco – WV
Tim Hay – NASPO Value Point
Brenda Myers - LA
Amy Risley - CO
Tami Nelson - UT
Mark Milstein – NY
Bill Amaral – CA
Lori DeMichele - NY

Call hosted by West Virginia

Topics:

Transportation Network Companies: Bill wanted to discuss Uber/Lyft and Short Term lodging Rentals (Airbnb). California had legislation enacted January 1st to allow all state employees to use these companies, providing they follow all reimbursement guidelines. It is a two month pilot. By using the American Express direct billing they will be able to get detailed reporting on spend and receive rebates. Employees can check the rates of the different companies on line and choose the least expensive. It is also easier and cheaper to use these companies rather than a taxi. Bill said he will put together a report and share it with the group when data becomes available. He estimates the unmanaged taxi spend is 6 to 10 million dollars, adding that there is a lot of options to save time and money.

Webinar. I asked if there was any feedback on our “Benefits of Managed Travel Webinar”. The group didn’t believe there was. Tammy said 60 plus people registered and 45 people attended. Tim said he would try to get a survey out there.

NDTA. Lori wanted to talk about STMA joining this organization in place of SGTP. She wanted to know if anyone was interested in participating. We think it’s important for us to meet face to face and network at least once a year. The registration fee is reasonable at \$25.00. Tami suggested we look at the agenda and have a separate call on the issue, we agreed on February 9th at 2pm EST.

Annual NASPO/Valuepoint Contracted Vendor Review: Mark wanted an update on the sourcing team that just met in Reno. Tami attended and said they met with representatives of Enterprise, Southwest, Hertz and a few hotels. They are moving forward with the lodging program; Tony Fuede is using their Sabre RFP process for bids. There was also discussion with Hertz about their continuing customer service issues.

State Roundtable:

New York : Mark is working on an airline contract, hoping to release in May. Also looking at amending the car sharing agreement with Enterprise.

UT : Tami was starting a new contract with Delta and Alaska Airline for city pair and discount program. Also starting a test pilot for state liability travel card for a 'one card' solution.

CA: Bill is looking at a new payment system; he hired a new Travel Manager to focus on automating RFP's. He also advised his airline contract is going to expire this year; he may extend the contract for city-pair fares and a discount with Southwest instead of going out to bid.

LA: Brenda is working on in-state car rental program for a discount and a revenue sharing.

Tim: Joined the call as we were wrapping up. We continued the conversation about the NDTA issue and the webinar survey. We confirmed the conference call for Feb 9th at 2pm EST.

The next call date is scheduled for:
April 6, 2016 hosted by New York